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UNCLAS ANKARA 002848

SIPDIS

DEPARTMENT FOR EUR/SE AND PM/DTTC

E.O. 12958: N/A

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SUBJECT: BLUE LANTERN LEVEL 3: PRE-LICENSE END USE CHECK OF APPLICATION 05-989885

REF: STATE 52311

¶1. BEGIN SUMMARY: We met with officials from Kucuk Pazarli (KP) Kelip ve Makine Sanayi, Ltd., to discuss contract number 05-989885 per ref tel, and confirmed that KP appears to be a responsible recipient of USML items. End Summary.

¶2. During a May 1, 2006 meeting at KP's office in Sinjan, Ankara, KP General Coordinator Guner Kocak and co-owner Sefa Kucukpazarli were very forthcoming about their contract with Raytheon Aircraft. Kocak chaired the meeting and answered all of our questions. According to Kocak, KP was founded in 1975 by Sefa Kucukpazarli's older brother, and carries the family name. Kocak also stated that KP in the late 1990's had worked with another U.S. company, Boeing, on AEW&C aircraft that were purchased by, and are currently being delivered to, the Turkish military. Kocak said that KP also has avionics contracts with Airbus (France), Augusta (Italy), and the Turkish military. Kocak stated that KP has three separate offices: the main office in Sinjan on Avar Caddesi, a die/mould manufacturing facility in Ankara, and another smaller facility at a warehouse in Sinjan (purchased in the year 2000). Kocak and Kucukpazarli said that KP found a niche in the Turkish defense industry by manufacturing dies, moulds, and lightweight sheet metal, primarily for the Turkish Aerospace Industries (TAI). They showed us a professional promotional video that provided an excellent indication of what the company manufactured.

¶3. Kocak said that KP's main office building, where we met, was purchased in 2005. The facility appeared new, clean, and well-organized. Kocak said that KP began work for the Turkish military in 2000 and that their contracts with the Turkish military have steadily grown. Regarding the contract, Kocak said that in February 2006 TAI offered KP the opportunity to submit bids for work that TAI was doing for Raytheon. KP did so and won the contract. Although KP has not previously done work for T-6 aircraft, Kocak claimed that TAI and Raytheon are thus far pleased with their assistance. Kocak and Kucukpazarli were familiar with USML licensing requirements from their work on the AEW&C project.

¶4. Based on the site visit, the viewed documentation and the meeting with the senior KP officials, we believe that the proposed contract meets the appropriate end-use standards.

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